

INTRO

"Digital transformation leadership and business governance is in my DNA."

My Philosophy is built on the foundation that the crowd is smarter than one person and that aggregating information makes three strands much stronger than one. This demands collaboration, openness, transparency, and speed.

My Experience spans many different technology segments in both private and public companies, and in various horizontal and vertical markets, including – Internet Services, Enterprise Software, SaaS Solutions and Web Applications, Life Sciences, Automotive, Financial Services, G2000, SMB, Federal Government, and within the Intelligence Community.

What's Next? Setting my sights to the future for new and groundbreaking board appointments. Challenging a leadership team and board to carve the path to new business opportunities and digital transformation while helping shape the strategies and structure needed to steer companies in reaching their goals - is my area of expertise. I look forward to new opportunities and challenges. If you think your company needs my expertise then I encourage you to reach out to me so we can discuss a vision together. Please email me at e@edwinmiller.com.

EXECUTIVE BIO

"Thought leader at large."

Edwin is a growth, turnaround and restructuring C-level technology executive. He has been a 4x CEO with a reputation for tactfully leading and transforming businesses into profitable organizations. He works closely with board members and key stakeholders in the development of infrastructure, strategies, and products for both private and public companies in various horizontal and vertical markets.

As the Founder & CEO of 9Lenses, Edwin capitalized on innovation delivering a breakthrough insight platform empowering Fortune 500 and Consulting Corporations to digitally transform the consulting business model. Through collaboration with others, he developed an investment strategy securing \$13M in seed and Series A funds and built the business from zero to 5M run rate with high-profile customers, including Accenture, GE, Gartner Group, Capital One, engie, DXC, Grant Thornton and others.



Prior to launching 9Lenses, **Edwin steered the financial strategy and performance for Everest Software** where he grew the top line of the company by 26% annually while reducing expenses by 50%. His leadership was critical in revitalizing the culture of the company, growing the customer base, and guiding the successful exit to Versata Software.

During his tenure as President, CEO & Director of Infodata Systems, a publically traded company, Edwin restored profitable performance with the stock price soaring 400% and led M&A efforts on both the buy and sell side. In his brief tenure, he doubled cash, tripled working capital, and created 11 consecutive quarters of profitable growth – ultimately positioning the company for successful exit to McDonald Bradley as 10x valuation from his first day of employment.

Edwin brings to any executive-level position an astute ability to create and execute strategies that fuel progress and bring about change. He is focused on sustaining a competitive advantage in the marketplace, adding value to multiple facets of an organization, and accelerating growth. He is able to quickly engage in a situation, assess and understand the dynamics, and then bring in the right talent in order to create transformation.

Edwin is a two-time business author of “9Lenses, Insight to Action” and “Snapshot9®”; a member of Young President’s Organization, and is available for speeches through the Washington Speakers Bureau, and GDA Speakers for the digital transformation and the social enterprise. Edwin holds an MBA from the George Washington University and a BS from Liberty University where he was on a full athletic scholarship for Division I-A Basketball.

BOARD MEMBER

Trusted board member of multi-platform businesses.

Current Board Appointments

TicketManager has retained Edwin to aid in capital formation, corporate and product strategy and operational expertise. TicketManager is a Los Angeles based high-growth SaaS business that is dedicated to centralizing and automating the corporate sports and entertainment dollar to help companies utilize ticket sales as a valuable business asset. www.ticketmanager.com

Astreya Partners has appointed Edwin for an ongoing board leadership role for strategic planning and organizational development expertise. Astreya Partners is a sub 100 million technology solutions business that is based in Silicon Valley. The firm offers Managed Performance™ and provides the best of IT staff augmentation and IT outsourcing. www.astreya.com

Jobularity has retained Edwin to work with the founder on the market and product vision and best practices in sales and marketing for reaching the target market. Jobularity is a Silicon Valley talent management startup company www.jobularity.com

Verus Technology has appointed Edwin for ongoing board leadership for strategic planning and organizational development. Verus Technology is an early stage technology business positioned as a leader in the drone security software and infrastructure space. www.verustechnologygroup.com

Prior Board Appointments & Consultancy

ConsultancyKeyW (NASDAQ: KEYW) retained Edwin to aid in strategy formation and exit a 25M software business unit. KeyW is an engineering and technology solutions firm supporting the collection, processing, analysis and dissemination of information across the full spectrum of the Intelligence, Cyber and Counterterrorism communities' missions. www.keywcorp.com

Callis Communications appointed Edwin as a board member to provide ongoing leadership and to help create strategic and operational plans that secured 100% growth YOY and a successful sell of the business www.mycallis.com

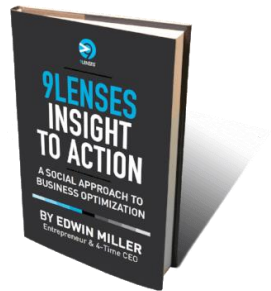
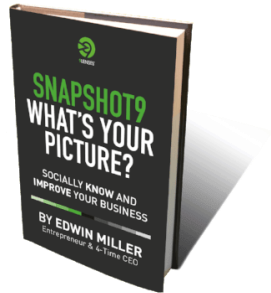
McDonald Bradley retained Edwin to aid the company to exit a software division within 60 days. McDonald Bradley provides innovation, adaptability, and critical thinking for government needs in defense, intelligence, science, and other fields. www.mcdonaldbradley.com

GTSI, Inc. (NASDAQ: GTSI) retained Edwin by Chairman & CEO of \$1B+ net revenue company to closely collaborate with CEO, Board of Directors, and other leadership in strategic and operational planning and execution. Unicom acquired GTSI in 2012.

Secure Data in Motion, Inc. (dba, Sigaba) retained Edwin to lead restructuring, strategy creation, and executive team formation. The company was bought by Proof Point which provides security infrastructure solutions for industry and government.

AUTHOR/SPEAKER

Edwin Miller is a two-time business author and an engaging public speaker and presenter.



Snapshot9

Snapshot9, a part of the 9Lenses family of offerings, couples content with a software application to create a penetrating view of your profit and loss statement.

Review this book on Amazon: <http://amzn.to/2pPS4D9>

9Lenses

9Lenses, a web-based social approach to assessing and optimizing a business, provides comprehensive insights into all areas of your organization. It empowers business leaders to use this data as a roadmap to drive improvements and help employees acquire the knowledge and skills to make business excellence sustainable.

Review this book on Amazon: <http://amzn.to/2qLLH7Z9>

Public Speaker

Edwin is an accomplished speaker and is available for speeches through the Washington Speakers Bureau, and GDA Speakers for the social enterprise.

Edwin has been invited as a guest speaker to numerous conferences: Montgomery Securities, WashTech Breakfast Forum, NVTC CEO Forum, MAVA Red Herring East Venture Fair, 4-H Executive Leadership retreat, MindShare, and others.

Watch presentation here:

<http://www.youtube.com/watch?v=1TP3VWnisaw>



9LENSES

Transforming client engagement.

Edwin is the founder and CEO of 9LENSES which is the leading provider of social enterprise performance software empowering customers and driving clarity, learning, and alignment. 9LENSES is a software platform that allows consultants to digitize their data collection and management so they can win more business and get smarter about the questions they ask and the clients they engage. Watch the above short video to learn more about 9LENSES.

EDUCATION/RECOGNITION

Edwin Miller's collegiate accomplishments and published recognition.



George Washington University

MBA, International Residency – Western & Eastern Europe



Liberty University

Bachelor of Science, Management, Dual Minors (German & French) Cum Laude Division I-A Basketball Scholarship Athlete

Recognition & Affiliations

American Venture Magazine, 2007, Rate 9 of 40 under 40 Leaders in the Emerging Growth Technology Industry.

Washington Business Journal, 2003, "Top 10 to Watch".

Washington Business Forward, 2001, Mindshare Maverick CEO of the Year & Selected as One of the Top 40 "Up and Coming" in the DC Metro area.

Chairman, MindShare, 2011, Young Presidents Organization (YPO); GW EMBA Alumni Association Former TS/SCI + Polygraph for the United States Intelligence Community

RECOMMENDATIONS

Executive recommendations from Edwin Miller's professional network.

"I know of no comparable CEO with the package of energy, tenacity and leadership Edwin exhibits on a continual basis."

**John F. Burton,
General Partner, Udata Partners, Everest Software, Inc.**

"Edwin Miller's leadership approach combines vision, strategy and disciplined execution as well as anyone I've ever worked with. His ability to simplify and articulate complex issues and to rally a team to action is remarkable."

**Kenneth Thornton,
Retired General Manager, Global Public Sector, IBM Corp.**

"Edwin is the brightest and most competent CEO I have ever had the pleasure to work with. He is always thinking, strategizing, and executing: he never stops!"

**Dendy Young,
Former Chairman & CEO of GTSI, Inc. (Nasdaq: GTSI)**

"As CEO's go, and I've met some very good ones, Edwin is an 11 on a scale of 1 to 10."

**Tim Guleri, Managing Director, Investor,
Board Member at Sierra Ventures, Everest Software, Inc.**

"Edwin thinks like an investor, and always puts his own interests behind those of all shareholders."

**Andy Jones, General Partner,
Boulder Ventures**

"Edwin not only leads his team with courage and vision but his passion inspires others to approach each challenge as an opportunity to make a difference and leave a mark."

**Donnie Blanks, EVP,
Government Services, Perot Systems**

"I have been a director of over twenty public and private companies and Edwin is one of the more outstanding CEOs I have worked with. In summary, I consider him an extremely well rounded CEO."

**Richard T. Bueschel, Former Chairman –
Board of Directors of Infodata Systems**

"Edwin has been an encourager as well as voice of reason when we needed guidance as we continue to manage sky rocketing growth of 500% over 3 years."

**Dean Parker, President & CEO,
Callis Communications, Inc.**

CONTACT EDWIN MILLER

Please contact Edwin Miller for more information about 9LENSES, Board Membership and Speaking Engagements.



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